

DISCOVER WHAT YOU CAN DO WHEN LIMITATIONS ARE REMOVED



Developed by
www.softtrak.com



Adagio is Designed for **Accountants**

- Fast, accurate data entry
- Full departmental accounting and roll-up
- Best-in-class audit controls and compliance
- Powerful, in-depth financial reporting
- Intuitive drag and drop statements and reports
- Automated report distribution
- Flexible inventory management and accurate landed costing
- Integrated electronic document storage and retrieval
- Interchangeable on-premise and cloud deployment
- Specialized industry solutions
- Supportive and responsive technical support
- An international network of resellers

About Softrak Systems

Headquartered in Vancouver, BC, Canada, Softrak Systems was founded in 1984 as an integrator and developer of add-on products for ACCPAC Accounting. Over the years, changes in the marketplace created an opportunity for an accounting system that could fill the gap between the entry-level products and the more sophisticated enterprise accounting systems. In 1999, Softrak released Adagio Accounting.

Today, Softrak supports more than 2,000 clients in over 10 countries, and has an international channel of dealers and service providers. It has over 25 Adagio modules available, supporting a vast number of industries and solution sets. Adagio Accounting ranks amongst the top 3 small business accounting products in the USA, as chosen by CPA Practice Advisor (published Feb 2014), and is also identified as a Top 10 Reporting Solution Provider by CFO Tech Outlook Magazine (July 2018).

Softrak hosts its own conference every year, the Adagio Opportunity Conference (AOC). This popular conference is attended by Adagio users, developers and consultants alike. The community it supports empowers Adagio users to maximize their efficiency, develop best practices and make the conceptual jump from just debits and credits to meaningful corporate insight.



Why Choose Adagio?

Adagio Accounting is designed for small to mid-sized companies that have an accounting office. This means the accounting function is managed by trained accountants rather than by the owner-operator. Rather than being forced to post each transaction to the default of today's date (as is the case in other entry-level accounting products such as QuickBooks), Adagio provides the flexibility to post to previous periods, and even periods in prior years. It allows you to control accounts for a diverse set of departments, divisions, and even multiple companies. You can produce financial reports that provide exactly the information each user or department in the organization needs. Adagio is designed for real accountants.

Adagio enables the accounting department to quickly and efficiently enter large volumes of transactions. Adagio processes transactions in batches rather than one-by-one in real-time. Batch processing allows for error prevention and correction before the transaction is permanently posted to the General Ledger. There are additional controls for transaction posting that prevent unauthorized or unwanted posts. The batch detail also provides auditors with additional audit trails and posting journals.

Adagio easily accommodates companies that sell things rather than (or in addition to) services. Adagio's integrated inventory supports a user defined, multi-segment part number, with 5 different costing methods (including standard costing) for light manufacturing or assembly. Integration with external point of sale and web stores minimizes duplicate data entry.

Competitive Advantages

- Allows for high-volume transaction processing
- Provides for departmental or multi-company reporting
- Manages large, complex inventories
- Produces presentation-quality, ad hoc reports easily
- Maintains tight security and a robust audit trail
- Offers quick electronic document drill-down and retrieval

Why We Love Adagio

“Adagio lets me focus on the accounting. The Financial Reporter has allowed me to streamline my accounting processes and tailor my financial statements to them, which pays huge dividends. DocStore has let us go paperless, and I can access supporting documents at the click of a button.”

Edward Clayton, CFO, Burns Lake Native Development Corporation

“Exporting to Excel with ExcelDirect is seamless, and day to day and month-end operations are simple.”

Tony Guiani, Accounting Manager, Mount Royal Cemetery Company



Adagio Modules from Softrak Systems

Your accounting software consultant can help you choose the modules that are best for your organization. Or request a free online demo of Adagio from the Softrak Customer Service team. www.softrak.com/free-product-demo.

Financial Suite

Adagio Ledger provides a complete General Ledger for your business. Batch transaction management ensures only approved and balanced entries are posted to your ledger. Includes the Financial Reporter.

Adagio Financial Reporter is included with Adagio Ledger and provides powerful, easy to use financial reporting, with unlimited design and summarization flexibility, independent of the chart of accounts structure.

Adagio Receivables integrates with Adagio Invoices, OrderEntry, JobCost, and Time&Billing to provide complete receivables management for your business, whether you bill for time or sell products and services.

Adagio Payables provides complete accounts payable management. Track amounts owed to vendors, improve cash flow by maximizing early payment discounts and speed up check production.

Adagio BankRec is a centralized module that tracks your balances and lets you manage your cash position. Pick up transactions from Payables and send cash receipts to Receivables. Account for NSF checks in one step. Reconcile your accounts to your bank statements and Ledger in minutes instead of hours using auto-matching with your electronic bank statement.

Adagio Payments enables online credit card processing and storage in Adagio Receivables, Invoices and OrderEntry. Customer credit card information is automatically uploaded and vaulted to APS Payments to allow multiple credit cards on file, to process automatic pre-authorization, and to capture, sale, void and credit transactions with minimal operator intervention.

Operational Suite

Adagio Inventory is a complete multi-location stock management and control system which tracks purchases, receipts, shipments, returns and adjustments with ease.

Adagio OrderEntry automates your sales order entry and invoicing, allowing you to manage and track backorders, future orders, standing orders, invoices and credit notes.

Request a Free Online Demo

of Adagio Accounting from the Softrak Customer Service team.

www.softrak.com/free-product-demo



Adagio PurchaseOrders completes your Adagio solution for distribution, job costing, project management or not-for-profit budgeting control.

Adagio SalesAnalysis captures critical sales data at the detail level to allow refined analysis with online inquiry, statistics, charting, and reporting.

Adagio SalesCQ is a great tool for anyone who manages customers or prospects, such as Customer Service, Tech Support, Credit, or Sales. SalesCQ handles contact and quotation management, automatically converting quotes into orders.

Verticals

Adagio JobCost is the ideal cost tracking solution for construction companies, contractors, and service industries.

Adagio Time&Billing provides comprehensive management of time and disbursement accounting, with WIP management and transaction billing.

Adagio TimeKeeper, included with Adagio Time&Billing, provides on-desk time keeping. Automatically record your day's activities and disbursements for direct creation of an Adagio Time&Billing batch.

Reporting

Adagio GridView is the perfect way to let staff outside the accounting department view information from Adagio without giving them access to the full accounting programs. The power of GridView is the ability to choose or re-arrange columns, filter rows, and automatically sort rows and link Views. Use GridView's ChartView to build charts and graphs, and to create an Executive Information Dashboard, displaying KPIs (Key Performance Indicators) and graphical representations of ratios and trends.

Adagio FX — The Financial Reporter in Adagio FX and Adagio Ledger is the easiest way to create presentation quality financial statements.

Utilities

Adagio DataCare automatically checks and backs up all your Adagio data, unattended. If you run multiple Adagio modules, or work with multiple company data sets, DataCare will provide extra peace of mind by checking the integrity of your accounting data.

Adagio Console is designed to ease the administration of complex Adagio sites managing a large user community, complex day-end processes or remote office locations.

Adagio MultiCurrency enables the multi-currency features in other Adagio modules and provides a centralized place to maintain all your foreign currency exchange rates and formatting rules.



Document Management

Adagio DocStore enables the automatic linking of PDF documents to Adagio accounting transactions and master files. Invoices, Credit Notes, Inventory Receipts and more are automatically attached to their source transaction. Once a document is attached to a transaction in a batch, the document will automatically “flow” to transactions in other modules. DocStore saves hours of filing and acres of traditional document storage.

Adagio Developer Community

Softrak Systems works closely with third party software developers to integrate their products and services with Adagio Accounting. These partnerships extend the functionality of Adagio and provide solutions for industry-specific or function-specific needs not addressed within the core Adagio feature set. Softrak sets high standards for our Adagio Developer Partners and works closely with them to provide the tools they need to uphold these high standards.

Our Developer Partners include:

- PayDirt Payroll for Canadian Payroll
- 21st Century Payroll for US Payroll
- APS Payments for Credit Card Processing
- Dakota Software for Rentals, National Account Management, ePack Bar Coding, Mobile Orders & the Toolkit for Adagio
- Telpay for Electronic Payments
- SoftCay for Fixed Asset Management
- North49 Webtelligence for eCommerce and Customer Portals
- Lenmax Software for Light Manufacturing, Lot Tracking & Warehouse Management
- Island Microsystems for CounterSales POS & Serialized Inventory
- Edisoft for EDI
- Time Traveler Backups for Disaster Recovery
- ASAP for First Nations Housing and Income Assistance



Client Testimonials

“I have worked with ACCPAC, Sage ERP, Great Plains, Solomon and PeopleSoft. Without question, the reporting power of Adagio exceeds all of these products both in terms of flexibility and ease of use. I’ve never seen anything like it.”

Hui Duan, CPA, CGA, Controller, Richform Construction Supply Co. Ltd.

“The use of Adagio reports and grid views provides useful information in all departments that ultimately saves time and therefore money.”

Shana Wigdahl, Staff Accountant, Mann Lake Ltd.

“Adagio is a great alternative to the large software companies that don’t care about the mid-market. If you have a problem, someone at Softrak will help you. They really go above and beyond. We are a services company so we use Time&Billing extensively, but I really like DataCare and Console, because I know when I come in every morning there are no errors in the system and all my backups have been done automatically.”

Steven Mariasine, CPA, CA, Financial Controller, Paterson Group

“Adagio lets me focus on the accounting. The Financial Reporter has allowed me to streamline my accounting processes and tailor my financial statements to them, which pays huge dividends. DocStore has let us go paperless, and I love that I can access supporting documents at the click of a button.”

Edward Clayton, CFO, Burns Lake Native Development Corporation

“Adagio is a no-brainer for us. It is very intuitive and light compared to many ERP systems. Exporting to Excel with ExcelDirect is seamless, the day to day and month-end operations are simple. I have an accounting background, and Adagio lets me hit the ground running.”

Tony Guiani, Accounting Manager, Mount Royal Cemetery Company



Adagio Cloud

Access Your Accounting Files From Anywhere, Anytime, Using Any Device

With Adagio Cloud, your accounting is conveniently available to you in a cost-effective, secure, 24/7 environment, accessible from anywhere you are. Cloud deployment gives small businesses a more cost-effective way of acquiring software and computing power. Cloud users avoid costly computer hardware-related upgrades and hassles and gain the value-added support of having IT professionals manage your secure company data, all while enjoying remote access, 24/7.

Your Accounting, Your Data, Your Choice

When subscribing to Adagio in a cloud environment, Adagio Cloud products are licensed by function, in cost-effective, high-value bundles of accounting applications. Our licensing model is based on the number of simultaneous users logged in Adagio Cloud. Cloud users enjoy the convenience of a monthly subscription price, paid annually, for smoother cashflow and easier administration.

Adagio Cloud simplifies your IT infrastructure by providing the benefits of a secure common organizational database, while it eliminates the large upfront costs of purchasing and maintaining a LAN. And Adagio Cloud keeps you in control — you schedule software upgrades and updates according to your timetable, so as not to disrupt events like year-end close or audit.

Adagio Cloud Function Sets

Core

Adagio Cloud Core provides the General Ledger and financial reporting you need to manage your company and make informed business decisions. AP allows you to pay your suppliers promptly, and control which invoices are paid. Bank reconciliation utilizes automation to get a long, tedious process accomplished within minutes. Core also includes utilities to help manage the Adagio Cloud applications, datasets, backups, and security permission settings.

Includes: Cloud Manager & Utilities, General Ledger, Financial Reporter, Bank Rec, Accounts Payable

Invoicing

Invoicing provides the functionality for managing customer accounts and generating invoices. Stay on top of your cash flow with Receivables aging reports. Handle credit card payments, pre-authorized debits and recurring invoices. Bill for time and services, too.

Includes: Accounts Receivable, Time&Billing



Orders

Orders lets you invoice customers for items in inventory, or from price list items maintained in Order Entry. Use Receivables to manage customer accounts. Process RMAs. Sales analysis reporting helps management understand which products are best-sellers, and which sales reps are top performers. CRM functionality lets sales reps generate quotes for customers, and view crucial customer information such as backorders.

Includes: Accounts Receivable, Order Processing, Sales Analysis, CRM

Inventory

Manage a large number of SKUs with accurate inventory costing (choose from 5 different costing methods). Set minimum item on-hand quantities and Inventory will automatically re-order items when quantities get below the indicated threshold. A single-level bill of materials lets you assemble master items from components items. The powerful purchase order function helps you buy your inventory intelligently, to maximize profitability.

Includes: Inventory, PurchaseOrders

Costing

Assign expenses and revenue to jobs or projects, or to other entities such as properties or funds. Allocate fixed and variable costs by job. PurchaseOrders is integrated, to help control expenses.

Includes: Job Costing, PurchaseOrders

Reporting

Get sophisticated tools like GridView for extracting and analyzing data from Adagio. Create combined financial statements for multiple, associated business entities. Any data that is captured in Adagio can be presented in a GridView report.

Multi-Currency

Manage multiple currencies and have Adagio convert foreign currencies to your home currency.

DocStore

DocStore provides a virtual filing cabinet for all of your documents that are associated with accounting transactions, such as invoices, purchase orders and check advices. DocStore transforms the audit process, allowing you to drill down on a figure in a financial statement, to not only see the transactions that make up the figure, but see a PDF of the original document (eg. invoice) as well.



Industry Solutions

Wholesale Distribution

Adagio Accounting's robust system is perfectly suited for wholesale distribution companies that process high volumes of transactions and manage large, complex inventories, and need complete control, on both the purchasing side and the sales side.

Sales needs an Order Entry program that can handle multiple price lists and backorder tracking, and also has the ability to generate custom forms like pick slips, order confirmations, and invoices. You also want detailed sales history at your fingertips, both by item and by customer. Flag customers, write electronic notes, and show pop up alerts so that your order takers are fully informed when interacting with customers.

Purchasing needs a Purchase Order program that can easily track outstanding POs by expected receipt date, keep detailed purchase history, and generate customized POs that can be emailed or faxed to your suppliers. You want to be able to generate reorder reports, and create "drop ship" POs straight from a sales order. Adagio accounting software for distribution companies makes it easy to track outstanding POs so you can run the purchasing department more efficiently.

Professional / Business Services

The task of tracking and billing for professional services can be daunting. Different staff members perform a suite of tasks, using different charge out rates, work codes, activity codes, and file numbers, all while incurring expenses on behalf of clients. Adagio Time&Billing maintains complete information on clients, staff members and files. Through simple drill-down, you can oversee who's doing what, for whom, for how long, at what cost, and for how much longer. Time&Billing also makes it easy to track how your staff are performing. Billable and non-billable statistics, rates and overtime are tracked, and can be fed to payroll systems.

Construction

For construction firms and suppliers to the construction industry, being able to monitor activity by job is crucial. You want reports that show revenue, costs and profit by job, and compare actual to estimated expenses, not only at the job level, but at the sub-job level. For larger jobs, you need to meet the accounting standard requirement to recognize revenue and expenses based on a percentage completion method, or when the job is completed. Adagio makes it easy to create project-related invoices efficiently using our customized invoicing features, and streamlines data entry and reporting.



Not For Profit

Softrak offers special discounts and software bundles for not-for-profit organizations such as community living associations, societies, associations, charities, and churches. Adagio's Financial Reporter supports the reporting requirements for large NFP agencies that deal with complex funding and distribution processes. Unlike QuickBooks and Sage 50, Adagio easily supports fund accounting.

First Nations

Over 200 First Nations organizations currently use Adagio. First Nations organizations run many different programs in health, education, heritage, social services, housing and more. With Adagio's award-winning Financial Reporter, the financial officer can produce exactly the reports needed to manage these programs effectively. In addition, Adagio GridView can put a read-only reporting tool on any desk where someone needs access to the accounting data in real time.



3rd-Party Products Include:

- Payroll (CDN & US)
- Credit Card Processing
- POS for Adagio
- Electronic Payments
- Fixed Asset Management
- Toolkit for Adagio
- Mobile Orders
- eCommerce
- Customer/Sales Portals
- Warehouse Management
- Lot & Serialized Tracking
- EDI
- Light Manufacturing
- Disaster Recovery
- Other verticals:
 - Rentals for Adagio
 - First Nations Housing
 - First Nations Income Assistance
 - Social Assistance Payment Management



Regional Service & Support

Softrak has an international channel of dealers and service providers that can provide local assistance with consulting, implementation, training, data conversion and systems integration.

Adagio named "best client-side, on-premise, small business accounting software" in *CPA Practice Advisors' 2014 Readers' Choice Awards* and a "Top 10 Financial Reporting Solution Provider" by *CFO Tech Outlook, July 2018*.



Softrak Systems Inc.

Vancouver, BC, Canada

Tel 604.736.3741 or 800.663.9798

Fax 604.736.6431

www.softrak.com

e-mail info@softrak.com

©1999-2019 Softrak Systems Inc.

All rights reserved.

Adagio® is a registered trademark of Softrak Systems Inc. All other products are trademarks or registered trademarks of their respective companies.

Specifications subject to change without notice.

Produced by Softrak Systems Inc.