

SalesAnalysis

Adagio SalesAnalysis captures critical sales data at the detail level to allow refined analysis with online inquiry, statistics, charting, and reporting.

- Automatically records sales from Adagio OrderEntry, Adagio Invoices, or CounterSales
- Online inquiries allow quick look ups by customer, item, salesperson, territory, category, or item segment, alone or in any combination, filtered by date range or fiscal calendar
- 15 floating date ranges allow analysis by date, without requiring the user to enter specific dates or change dates for different periods
- Inquiry templates make looking up data as easy as clicking the mouse
- Compare figures like MTD sales and YTD sales side-by-side
- Inquiry results can be printed in summary or detail form, displayed or printed in popular graph and chart styles, or even sent direct to Excel for further analysis
- SalesAnalysis can scan Adagio Invoices and OrderEntry data, or ACCPAC Plus Sales Analysis, Order Entry, or Order History data files to retrieve historical data
- Statistics, like average invoice value or largest customer invoice, make it easy to compare performance in different periods
- A built-in utility can mark invoices as "Paid" based on data maintained in Adagio Receivables so you can calculate commission reports on paid sales
- Use Crystal Reports for Adagio to modify the 15 built-in reports or create new ones to add to the menu

Your Sales Manager will love Adagio SalesAnalysis!

Customer	Category	Quantity YTD	Amount YTD	Cost YTD	Margin YTD
		776.00	312,318.80	151,059.68	51.63
ABL01		2.00	230.00	0.00	100.00
ABL01	BKH	1.00	319.99	175.99	45.00
ABL01	BKR	14.00	10,832.47	5,763.61	46.79
ABL01	GLC	5.00	1,299.80	697.47	46.34
ABL01	W\$A	2.00	128.00	70.40	45.00
BCS01		2.00	170.00	0.00	100.00
BCS01	BKH	2.00	485.98	296.98	38.89
BCS01	GLS	3.00	499.08	263.91	47.12
BOH01		3.00	345.00	0.00	100.00
BOH01	W\$B	4.00	5,846.00	3,210.00	45.09
BOH01	W\$M	6.00	2,670.00	1,470.00	44.94
BOH01	W\$S	3.00	1,373.00	736.90	46.33
BOL01		3.00	345.00	0.00	100.00
BOL01	W\$B	4.00	4,676.40	0.00	100.00
BOL01	W\$S	2.00	696.84	373.79	46.36

